



Job Title: Agronomy Sales Associate

Classification: Full-time, hourly

Description

The Agronomy Sales Associate would be in charge of seed, fertilizer, and chemical sales, servicing sales, obtaining new customers, and maintaining relationships with customers already established by AgHub Midwest. Further responsibilities will include crop scouting, product guidance, treating seed, and customer service, including: helping package, load, and deliver seed, and scheduling pick-up and deliveries with customers or employees within AgHub.

Further responsibilities of the Agronomy Sales Associate include:

- Maintaining paperwork and Google Sheets with corresponding sales
- Communicating with DSMs and seed companies for reporting and year-end
- Develop agronomic plans based on customers' individual needs
- Clearly communicate with other members of the sales team, fellow AgHub employees, and customers

The Sales Agronomist should possess the following skills:

- Strong organizational skills
- Excellent customer service skills
- Demonstrates strong motivation to obtain sales
- Teamwork skills and the ability to welcome and give feedback
- Ability to work ethically and with integrity, while upholding company's values

Hour Requirements:

Monday – Friday, 7:30 AM – 4:30 PM

This position is primarily on-the-road/remote, however we require you are in the office one full day of your choice per week.

Compensation:

Year 1 Salary: \$60,000/year

Year 2 Salary: \$56,000/year

Year 3 Salary and beyond: \$52,000/year

Commission Tiers Based on Net Sales:

12% of net dollars \$0- \$150,000

14% of net dollars \$150,001- \$300,000

16% of net dollars \$300,001- \$500,000

20% of net dollars \$500,001+

Benefits

As an employee of AgHub you would have the opportunity to partake in either our competitive health benefits **OR** a year-end bonus (equivalent to \$4,800 per year).

- Health benefits include health, dental, and vision insurance policies at the following rates:
 - AgHub employee: 100% coverage
 - Family (spouse & dependents): 50% coverage

As part of your compensation, we are also offering you the following benefits:

- Company truck & fuel to be provided
- Cell phone: \$50/month reimbursement
- 80 hours of PTO/year
- Cash-out or carry-over of up to 40 hours of unused PTO into the next year
- 16 hours of Volunteer Time Off (VTO) or Professional Development Time Off
- Paid holidays off
- \$2,500/year meal & entertainment allowance (*to be used for customers*)

Education, Experience, and Licensing Requirements:

- Associates or Bachelor's degree in Agronomy or agriculture-related field



Please print or type. The application must be fully completed to be considered. Please complete each section, even if you attach a resume.

Completed digital career application forms can be sent to: lauren@aghubmidwest.com or hard-copies can be mailed to: 1069 Pinewood Ave, Menlo, IA 50164

Personal Information

Name

Address	City	State	Zip
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Phone Number	Mobile Number	Email Address
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Are you a U.S. Citizen?	Have you ever been convicted of a felony?
Yes No	Yes No

If selected for employment are you willing to submit to a pre-employment drug screening test?

Yes No

Position

Position you are applying for:	Available start date:	Desired pay:
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Employment desired:

Full Time Part Time Seasonal/Temporary

Education

School Name	Location	Years Attended	Degree Received	Major

References

Name	Title	Company	Phone

Employment History

Employer (1)	Job Title		Dates Employed
Work Phone	Starting Pay Rate		Ending Pay Rate
Address	City	State	Zip
Employer (2)	Job Title		Dates Employed
Work Phone	Starting Pay Rate		Ending Pay Rate
Address	City	State	Zip
Employer (3)	Job Title		Dates Employed
Work Phone	Starting Pay Rate		Ending Pay Rate
Address	City	State	Zip
Employer (4)	Job Title		Dates Employed
Work Phone	Starting Pay Rate		Ending Pay Rate
Address	City	State	Zip
Employer (5)	Job Title		Dates Employed
Work Phone	Starting Pay Rate		Ending Pay Rate
Address	City	State	Zip

Signature Disclaimer

I certify that my answers are true and complete to the best of my knowledge.
If this application leads to employment, I understand that false or misleading information in my application or interview may result in my release.

Name (Please Print)

Signature

Date

****Please send your completed career application form, along with your resume, to lauren@aghubmidwest.com or hard-copies can be mailed to: 1069 Pinewood Ave, Menlo, IA 50164***